





## **Detroit Small Business Loans**

## A Guide to Help you Find the Right Loan

	SBA Loan	Non-SBA Loan
FAQ's	SBA Community Advantage	Activate Detroit
How much money can I get?	◆ Up to \$250,000	◆ Up to \$100,000
What's the minimum credit score?	<b>◆</b> 620	<ul> <li>No minimum credit score required. Credit reports will be pulled but scores will be blinded</li> </ul>
What is the eligibility criteria?	<ul> <li>Open to all legal, for-profit businesses</li> <li>Must be located in Macomb, Wayne, or Oakland County</li> <li>Special consideration for target market customers: those in low to moderate income areas and to Hispanic or African American owned businesses</li> <li>Start-up businesses eligible</li> </ul>	<ul> <li>Open to all legal, for-profit businesses</li> <li>Must be located in Macomb, Wayne, or Oakland County</li> <li>Must be a Black/African American owned business</li> <li>Minimum 3 months of proven sales</li> </ul>
What are the program features?	<ul> <li>Free business advising as needed</li> <li>Start up businesses are eligible</li> <li>Higher loan maximum</li> </ul>	<ul> <li>Free Pre and Post loan business advising required</li> <li>3% of your loan amount will be granted to you in the form of a reserve that can be tapped into in times of distress to help pay down your loan balance</li> <li>We will work with you to create flexible repayment structures on a case-by case basis</li> </ul>
What can I use the funds for?	<ul> <li>Inventory, equipment, working capital, business acquisition, debt refinancing, business startup, commercial real estate purchase and refinance, and building improvements</li> </ul>	<ul> <li>Minimal documentation requirements</li> <li>Inventory, equipment, working capital, business acquisition, debt refinancing, commercial real estate purchase and refinance</li> <li>Building improvements not eligible</li> </ul>
What is the interest rate?	<ul> <li>Prime + 2.75-6.0% Variable</li> <li>Prime rate is currently at 3.25% as of 10/13/2021</li> </ul>	◆ 9% Fixed
How long do I have to pay the loan back?	◆ 7-10 years	<ul> <li>10 years for non-commercial real estate (CRE), and maximum 25 years for CRE purchases or refinances</li> </ul>
Do I have to pay any fees?	◆ Approximately 2-4% of loan	◆ No fees
Is there any collateral required?	◆ UCC filing, Any assets financed	<ul> <li>No collateral required for approval, lien on any commercial real estate financed</li> </ul>
What are the down payment/ equity injection requirements?	<ul> <li>Start-ups and business acquisitions require a 10% down payment/equity injection</li> </ul>	No down payment/equity injection required